

State & Local Government – United States

Introduction

This case study of a state & local government is based on a July 2016 survey of Xirrus, Inc. customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select Xirrus, Inc.:

- Challenges faced before implementing Xirrus:
 - Unreliable/inconsistent Wi-Fi service
 - Insufficient Wi-Fi coverage
 - Being unable to support large numbers of devices at once
 - The difficulty of configuring and managing the Wi-Fi network

Use Case

The key features and functionalities of Xirrus, Inc. that the surveyed organization uses:

- Xirrus solutions currently being used:
 - Fixed 2 radio Access Points (APs)
 - Fixed 4 radio High Density APs
 - Modular 2 to 16 radio High Density APs
 - Outdoor APs
 - On-premise Xirrus Management System
- Xirrus adaptive technologies currently being used:
 - Newer radios in Modular APs
- Used Cisco before switching to Xirrus.
- Top reasons for choosing Xirrus:
 - The scalability to support high user densities
 - Ease of deployment & management
 - Superior Wi-Fi performance

Results

The surveyed organization achieved the following results with Xirrus, Inc.:

- Benefits achieved with Xirrus:
 - Increased network availability
 - Increased number of devices supported on the network
 - Increased IT staff efficiency

Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Organization Size:
State & Local

Industry:
Government

Region:
Texas, Americas

About Xirrus, Inc.

Xirrus is the leading provider of high-performance wireless networks. The Xirrus suite of WI-FI optimized solutions — Access Points, High Density Access Points, cloud services, and wired switches — provide seamless connectivity and unified management across the network. Xirrus provides a vital strategic business and IT infrastructure advantage to industries that depend on wireless to operate business-critical applications.

Learn More:

[Xirrus, Inc.](#)