

Large Telecommunications Company Manages Vulnerabilities with Tripwire

Introduction

This case study of a large enterprise telecommunications services company is based on a June 2020 survey of Tripwire customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“Access to detailed rules and trigger reasons is a big advantage in comparison with other products.”

“Low false positive rate allows to focus on the really critical stuff.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Tripwire:

- Said the following drove them to choose Tripwire:
 - Strong product capabilities and functionality
- Were looking to address the following challenges with Tripwire:
 - Security issues

Use Case

The key features and functionalities of Tripwire that the surveyed company uses:

- Use Tripwire for the following:
 - Vulnerability Management (VM)
- Partnered with Tripwire for the following:
 - Improve internal / operational efficiencies
 - Improve compliance and risk management

Results

The surveyed company achieved the following results with Tripwire:

- Have seen the following benefits since partnering with Tripwire:
 - Better network visibility
 - Hardened attack surface
 - Improved awareness
- do not consider Tripwire’s capabilities critical to their cybersecurity program.
- Rated Tripwire for the following features when compared to the competition:
 - Effectiveness of Product Capabilities: Better
 - Service / Support: N/A
 - Scalability: Not Better
 - Customizability to Organizational Needs: Not Better
 - Reporting: Not Better
- Have seen a return on investment (ROI) in 12+ months.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Telecommunications Services