Australian Telecomms Company Strengthens Integrity Monitoring & Compliance

Introduction

This case study of a large enterprise telecommunications services company is based on a June 2020 survey of Tripwire customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Tripwire:

- Were looking to address the following challenges with Tripwire:
  - Security issues
  - Compliance issues
- Partnered with Tripwire for the following:
  - Improve internal / operational efficiencies
  - Improve compliance and risk management

Use Case

The key features and functionalities of Tripwire that the surveyed company uses:

- Use Tripwire for the following:
  - File Integrity Monitoring (FIM)
  - Compliance
- Said the following drove them to choose Tripwire:
  - Strong product capabilities and functionality
  - Brand reputation / trust in the company
  - Excellent customer support
  - Ease of scalability

Results

The surveyed company achieved the following results with Tripwire:

- Have seen the following benefits since partnering with Tripwire:
  - Better network visibility
  - Hardened attack surface
  - Improved awareness
  - Confidence in maintaining critical security controls
- considers Tripwire's capabilities critical to their cybersecurity program.
- Rated Tripwire for the following features when compared to the competition:
  - Effectiveness of Product Capabilities: Significantly Better
  - Service / Support: Significantly Better
  - Scalability: Better
  - Customizability to Organizational Needs: Significantly Better
  - Reporting: Significantly Better
- Have seen a return on investment (ROI) in 12+ months.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Telecommunications Services