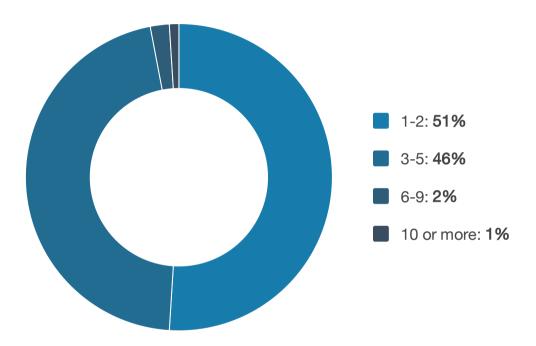
Purchasing Decisions in Industrial Industries

How many people within your company are typically involved when making purchasing decisions?



Source: TechValidate survey of 123 users of TopSpot Internet Marketing. Sample comprised of Aerospace & Defense, Automotive & Transport, Construction, Electronics, Energy & Utilities, Engineering, Environmental Services & Equipment, Industrial Manufacturing, Metals & Mining, Wholesale Distribution, and Transportation Services customers.





