## Responding to Gartner Magic Quadrant RFI



- Helped to strictly follow the planning to get all deliverables done on time
  - Clearly helped to improve the quality of the responses and content
  - Made sure we did not get distracted from what was exactly asked by Gartner
  - Sales/Director/Business Development, Medium Enterprise Computer Software Company

Source: Sales/Director/Business Development, Medium Enterprise Computer Software Company





