

TANGO CARD CASE STUDY

# **Small Business Transportation Services Company**

#### Introduction

This case study of a small business transportation services company is based on an October 2021 survey of Tango Card customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

"Tango Card's API implementation process was smooth. Prior to Tango Card, we did not offer a widespread fulfillment solution – our customers primarily handled reward procurement and distribution themselves. They faced the usual challenges related to purchasing physical reward cards or digital rewards from individual vendors. Providing a solution powered by Tango Card allows us to provide additional value and effectiveness to our customers."

## Challenges

While working with Tango Card, they saw a **DECREASE** in the following areas:

- Time spent managing and fulfilling rewards
- Cost of managing and fulfilling rewards

### **Use Case**

Partners with Tango Card to send rewards to impact:

- Employee engagement
- Sustainable transportation incentives

Rewards as a Service (RaaS®) API methods:

- Accounts
- Catalogs
- Orders
- Email Templates

# Results

Implemented Tango Card's API in 1 month+

While working with Tango Card, they saw an **INCREASE** in the following areas:

- Faster reward delivery times
- Desired results

#### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size: Small Business

Industry:

Transportation Services

#### About Tango Card

Tango Card is the go-to partner for enterprise digital reward solutions. Tango Card combines easy to use technology, a unique e-gift card and donation catalog, and expert support to deliver reward solutions with impact. Rewards sent by Tango Card are used every day by businesses of all sizes to drive positive results in employee rewards programs, wellness programs, customer acquisition & loyalty programs, research incentives, and modern payment disbursements.

Learn More:

☑ Tango Card

Source: TechValidate survey of a Small Business Transportation Services Company

Research by

TechValidate