

Luxurywood Co

Introduction

This case study of Luxurywood Co is based on a November 2021 survey of Talkdesk customers by TechValidate, a 3rd-party research service.



“We use Talkdesk for all communication with customers and partners. It is the main channel for communication for the organization. We can easily follow up on customer requests and keep in touch with all parties involved.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Talkdesk:

- The business challenges they were experiencing with their call/contact center software that led them to implement Talkdesk:
 - Poor voice quality
 - Lack of innovation
 - Difficult/inability to integrate with other services/systems

Use Case

The key features and functionalities of Talkdesk that the surveyed company uses:

- The Talkdesk capabilities that were most important to them when evaluating competitive or alternative solutions:
 - Call quality
 - Ease of use

Results

The surveyed company achieved the following results with Talkdesk:

- Level of improvement on the following since using Talkdesk:
 - Customer satisfaction improvement (CSAT, NPS scores): 25% to 49%
 - Agent satisfaction or productivity: 50%-74%
 - Handle/resolution improvements: 50%-74%
 - Reduced costs: 10%-24%
- They improved customer satisfaction by 40% since implementing Talkdesk.

Company Profile

Company:
Luxurywood Co

Company Size:
Small Business

Industry:
Retail

About Talkdesk

Talkdesk is a global customer experience leader for customer-obsessed companies. Our contact center solution provides a better way for businesses and customers to engage with one another. Our speed of innovation and global footprint reflect our commitment to ensure businesses everywhere can deliver better customer experiences through any channel, resulting in higher customer satisfaction, cost savings and profitability. Talkdesk CX Cloud is an end-to-end customer experience solution that combines enterprise scale with consumer simplicity. Over 1,800 innovative companies around the world, including IBM, Acxiom, Trivago, and Fujitsu partner with Talkdesk to deliver a better way to great customer experience.

Learn More:

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