

SURVEYMONKEY CX CASE STUDY

## **Ammeraal Beltech**

#### Introduction

This case study of Ammeraal Beltech BV is based on an April 2019 survey of SurveyMonkey CX customers by TechValidate, a 3rd-party research service.

"CX gives my organization the critical insights we need to confidently take action and improve our customer experience."

"All decisions are data-driven now instead of anecdotal."

"Key drivers help identify specific areas for improvement."

### Challenges

The business challenges that led the profiled company to evaluate and ultimately select SurveyMonkey CX:

- Challenges experienced before using SurveyMonkey CX:
  - A lack of understanding about their customers
  - Taking action on customer feedback

#### **Use Case**

The key features and functionalities of SurveyMonkey CX that the surveyed company uses:

- Using SurveyMonkey CX to accomplish the following:
  - Send transactional NPS surveys after specific touchpoints and interactions
  - To benchmark against other companies in their industry

#### Results

The surveyed company achieved the following results with SurveyMonkey CX:

- Agreed that SurveyMonkey CX helps them to:
  - Establish a reliable metric to measure customer experience over time
  - Improve customer loyalty
- Agreed with the following:
  - SurveyMonkey CX is easy to use and get up and running
- Has not seen an increase in their response rates since they began using SurveyMonkey CX.
- When it comes to responding to customers, making business decisions, etc., using SurveyMonkey CX, they can take action in days vs. months.
- Why they chose SurveyMonkey CX over other solutions evaluated:
  - For the speed to get up and running
  - For the robust analytics and data visualizations

#### Company Profile

Company:
Ammeraal Beltech BV

Company Size:

Medium Enterprise

Industry: **Transportation Services** 

# About SurveyMonkey CX

SurveyMonkey CX is a turn-key NPS solution with powerful features designed to collect, understand, and act on your customer feedback.

Learn More:

☑ SurveyMonkey

☑ SurveyMonkey CX

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