

# Case Study: Randall Reilly Publishing

## Challenges

- Purchased SolarWinds VMAN in order to solve the following virtual challenges:
  - Unable to be proactive in performance optimization
  - Capacity Planning
  - Current virtualization management tool did not meet expectations

### **Use Case**

Manages 101-250 VMs with SolarWinds VMAN.

#### Results

- Reduced downtime by 10-25% with SolarWinds Virtualization Manager (VMAN).
- Decreased time spent troubleshooting virtual performance issues by 25-50% with SolarWinds VMAN.
- Increased VM team productivity by 10-25% since deploying SolarWinds VMAN.
- Reclaimed storage, CPU and memory due to sprawl reduction and better management with SolarWinds VMAN:

CPU: 25-50%

Memory: 10-25%

Storage: 10-25%

- Was able to delay a hardware or software purchase with SolarWinds
- Saw value in 1-3 months after deploying SolarWinds VMAN.
- Purchased SolarWinds VMAN over other virtualization tools for the following reason(s):
  - Price
  - Integration with other SolarWinds products
  - Alerting/Reporting
  - Sprawl/Recommendations

#### **About SolarWinds** Virtualization Manager

SolarWinds delivers powerful, affordable, and easy-to-use application, server, virtualization and storage monitoring software to help you get complete visibility of your systems infrastructure, and stay ahead of downtime and performance issues.

#### Learn More:

☑ SolarWinds

✓ SolarWinds Virtualization Manager

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