

## Case Study: Optichrome Limited (UK) Replaces FileZilla with Serv-U MFT Server



“Serv-U MFT Server is a versatile and easy-to-deploy solution that integrates well into existing infrastructure meeting all our compliance requirements and peace of mind for file transfers.”

“I evaluated many products, and found Serv-U’s ease of use, ease of integration into my infrastructure, security features, and the versatility and range of features to be the best solution on the market at a very reasonable cost.”

“We use it continually to receive and transmit data over secure FTP connections and also secure ad hoc file transfer to and from third parties.”

“Self-hosted FTP server software is much more secure and reliable for file transfer than cloud-based/SaaS services and FTP freeware.”

### Challenges

- Used **FileZilla** and other free file transfer tools before purchasing Serv-U.
- Overcame the following challenges with Serv-U:
  - Lack of centralized file transfer administration & control
  - Inability to securely encrypt and protect file transfer data
  - Non-IT-approved file transfer services used by employees
  - Complexity of using hardware (CD, hard disks, USB, etc.)
  - Inability to transfer large files over email or network share
  - Difficulty tracking, logging, and managing file transfers

### Use Case

- Has 50-250 users (both internally and externally) that use Serv-U.
- Purchased **Serv-U Managed File Transfer (MFT) Server**.
- Uses Serv-U to:
  - Centralize file transfers within the organization
  - Secure B2B file transfer with external parties
  - Meet compliance requirements
  - Offer hosted file transfer services to clients
- Decided to buy Serv-U because of its:
  - Affordable cost
  - Robust security for file transfer
  - Ease of use and configuration
  - Scalability
- Key features of Serv-U that helped meet their IT requirements:
  - FTPS and SFTP for file transfer
  - Ad hoc file sharing
  - Active Directory/LDAP integration
  - File transfer over the Web (via HTTP/S)

### Results

- Benefits realized as a result of using Serv-U MFT Server:
  - Enhanced security and data protection
  - Improved compliance with security policies
  - Increased visibility and control of file transfers
  - Improved administration and governance of file transfers
  - Prevented data loss during file transfer
  - Cost and time savings
  - Improved productivity
- Rates Serv-U file transfer solution as 5 stars.

#### About Serv-U

SolarWinds delivers powerful, affordable, and easy-to-use IT security tools to help you monitor, patch, and eliminate security threats and vulnerabilities across your network. Get fast and easy compliance reporting for HIPAA, PCI, SOX, ISO, and more.

#### Learn More:

[SolarWinds](#)

[Serv-U](#)