



5/5 Stars

How our organization uses SolarWinds MSP N-central:

“ We use MSP N-central to deliver the complete IT management Package: Remote Support, Monitoring, Antivirus, Patch Management and Backups from a single pane of glass.

With full integration into our PSA, we are able to deliver a measurable, cost-effective support, management and budget sensitive approach to IT service delivery.

We also have complete visibility of our own cost of service delivery allowing us to protect our margin. Customer contracts can be reviewed more often and more accurately than before.

Would you recommend SolarWinds MSP N-central?

“ We have seen substantial growth in the recurring revenue options that are available through MSP N-central. Our approach to billing has changed to a ‘per device’ and ‘user/workstation’ basis providing us with a much greater opportunity for revenue. It also affords our customers greater visibility of their own costs per user allowing them to budget with greater accuracy.

The time we spend managing alerts, antivirus, backups, patch management has significantly decreased. Onboarding a new customer is no longer a drain on resource. Automated discovery of the devices and deployment of pre-defined service templates means we capture almost everything the first time.

We have never worked with a partner so pro-active with its customers for feedback and feature requests. They listen, they improve, our lives get that little bit easier, our customers reap the benefits.