

SOLARWINDS GOVERNMENT CASE STUDY

General Dynamics Mission Systems Case Study

Introduction

This case study of General Dynamics Mission Systems is based on a September 2017 survey of SolarWinds Government customers by TechValidate, a 3rd-party research service.

We use quite a few of SolarWinds applications to manage networks for our customers.

Challenges

The business challenges that led the profiled company to evaluate and ultimately select SolarWinds Government:

- IT challenges their agency faced prior to implementing SolarWinds products:
 - Lack of visibility into the problems leading to network performance or capacity issues
 - Not having the tools to troubleshoot network problems or outages
 - Lack of visibility into system / server health
 - Lack of visibility into application or database performance

Use Case

The key features and functionalities of SolarWinds Government that the surveyed company uses:

- Regular user in the following SolarWinds product area:
 - Network Management
- Agency use case for leveraging SolarWinds products:
 - For U.S. Army Mobile Networks

Company Profile

Company: **General Dynamics Mission** Systems

Company Size: Global 500

Industry: **Telecommunications** Equipment

About SolarWinds Government

SolarWinds delivers powerful, affordable, and easy-to-use IT solutions to US Federal and other Government agencies to monitor and manage networks and systems, streamline support operations, and ensure security and compliance.

Results

The surveyed company achieved the following results with SolarWinds Government:

- Results they were able to produce using SolarWinds products:
 - Correlate network, server, and application issues to resolve performance problems
 - Improve resolution rates for networking performance and capacity issues
 - Improve configuration management
 - Improve system and application monitoring and troubleshooting
 - Improve log tracking and management
- Favorite SolarWinds products:
 - Network Performance Monitor
 - Network Configuration Manager
- Purchased their SolarWinds products because of:
 - Customer recommended /required

Source: John Cogdell, Engineering Technical Manager, General **Dynamics Mission Systems**

Research by

TechValidate

✓ Validated Published: Oct. 4, 2017 TVID: D23-9D4-098

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