

# US Marine Corps Case Study

## Introduction

This case study of a federal government agency is based on a September 2020 survey of SolarWinds Government customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

## Challenges

The business challenges that led the profiled organization to evaluate and ultimately select SolarWinds:

- IT challenges their agency faced prior to implementing SolarWinds products:
  - Lack of visibility into the problems leading to network performance or capacity issues
  - Lack of visibility into system/server health
  - Lack of visibility into application or database performance

## Use Case

The key features and functionalities of SolarWinds that the surveyed organization uses:

- Regular user in the following SolarWinds product areas:
  - Network management
  - Systems, applications, servers, and storage monitoring
  - Database Management and Performance
- Uses SolarWinds products across whole organization
- Agency use cases for leveraging SolarWinds products:
  - To monitor network performance
  - To troubleshoot network problems or outages
  - To resolve configuration issues
  - To monitor system/server health
  - To monitor application and database health
  - To troubleshoot across the application stack/infrastructure
- They deploy SolarWinds to monitor 5,001-10,000 objects.

## Results

The surveyed organization achieved the following results with SolarWinds:

- Results they were able to produce using SolarWinds' products:
  - Correlate network, server, and application issues to resolve performance problems
  - Improve configuration management
  - Improve system and application monitoring and troubleshooting
- Favorite SolarWinds products:
  - Network Performance Monitor
  - Server & Application Monitor
  - Server Configuration Monitor
- Realized a return on investment payback period of 0 to 3 months with SolarWinds products
- Purchased their SolarWinds products because of:
  - Cost effectiveness
  - Experience with other SolarWinds products

### Organization Profile

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Organization Size:  
**Federal**

Industry:  
**Government**

### About SolarWinds Government

SolarWinds delivers powerful, affordable, and easy-to-use IT solutions to government and education to monitor agencies to monitor and manage networks and systems, streamline support operations, and ensure security and compliance.

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