

# UK National Health Service Case Study

## Introduction

This case study of a large NHS trust is based on a February 2017 survey of SolarWinds Government customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“SolarWinds products give an up-to-date reflection of the current state of the network and make it easier to direct attention when there are issues, often proactively before any customers notice any impact.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select SolarWinds Government:

- IT challenges their agency faced prior to implementing SolarWinds’ products:
  - Lack of visibility into the problems leading to network performance or capacity issues
  - Not having the tools to troubleshoot network problems or outages
  - Lack of visibility into system / server health
  - Lack of visibility into application or database performance

## Use Case

The key features and functionalities of SolarWinds Government that the surveyed company uses:

- Regular user in the following SolarWind product areas:
  - Network Management
  - Systems, Application, Server, and Storage Monitoring
- Uses SolarWinds’ products across multiple departments / locations, but not whole agency.
- Agency use cases for leveraging SolarWinds’ products:
  - To monitor network performance
  - To troubleshoot network problems or outages
  - To monitor system/server health
- Favorite SolarWinds products are:
  - Network Performance Monitor
  - NetFlow Traffic Analyzer
  - Virtualization Manager

## Results

The surveyed company achieved the following results with SolarWinds Government:

- Saw the following results after using SolarWinds products:
  - Can correlate network, server, and application issues to resolve performance problems
  - Improved resolution rates for networking performance and capacity issues
  - Improved system and application monitoring and troubleshooting
- Purchased their SolarWinds’ products because of:
  - Ease of use
  - Cost effectiveness
  - Multi-vendor support
  - Experience with other SolarWinds’ products
  - Integration with other SolarWinds’ products
  - Best value
  - Scalability / ability to support their growth

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Large Enterprise**

Industry:  
**Health Care**

### About SolarWinds Government

SolarWinds delivers powerful, affordable, and easy-to-use IT solutions to US Federal and other Government agencies to monitor and manage networks and systems, streamline support operations, and ensure security and compliance.

**Learn More:**

[SolarWinds](#)

[SolarWinds Government](#)