solarwinds

US Department Of The Navy Case Study

Introduction

This case study of US Department of the Navy is based on a September 2020 survey of SolarWinds Government customers by TechValidate, a 3rd-party research service.

> "Network Performance Monitor, NetFlow Traffic Analyzer, and Engineer's Toolset give the best ROI, in my opinion."

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select SolarWinds:

- IT challenges their agency faced prior to implementing SolarWinds products:
  - Lack of visibility into the problems leading to network performance or capacity issues

Use Case

The key features and functionalities of SolarWinds that the surveyed organization uses:

- Regular user in the following SolarWinds product areas:
  - Network management
  - Systems, applications, servers, and storage monitoring
- Uses SolarWinds products across whole organization
- Agency use cases for leveraging SolarWinds products:
  - To monitor network performance
  - To troubleshoot network problems or outages
  - To resolve configuration issues
  - To monitor system/server health
  - To monitor application and database health
  - To troubleshoot across the application stack/infrastructure
- They deploy SolarWinds to monitor 1,001-5,000 objects.

Results

The surveyed organization achieved the following results with SolarWinds:

- Results they were able to produce using SolarWinds products:
  - Correlate network, server, and application issues to resolve performance problems
  - Improve resolution rates for networking performance and capacity issues
  - Improve configuration management
  - Improve system and application monitoring and troubleshooting
  - Provide better service levels to the organization
- Favorite SolarWinds products:
  - Network Performance Monitor
  - NetFlow Traffic Analyzer
  - Engineer's Toolset
- Realized a return on investment within 7 to 9 months with SolarWinds products
- Purchased their SolarWinds products because of:
  - Ease of use
  - Cost effectiveness
  - Multi-vendor support
  - Experience with other SolarWinds products
  - Integration with other SolarWinds products
  - Best value
  - Scalability / Able to support our growth

Organization Profile

Organization:
US Department of the Navy

Organization Size:
Federal

Industry:
Government

About SolarWinds Government

SolarWinds delivers powerful, affordable, and easy-to-use IT solutions to government and education to monitor agencies to monitor and manage networks and systems, streamline support operations, and ensure security and compliance.

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Source: Jamie Pole, Section Chief, CI Cyber Effects, US Department of the Navy

Research by TechValidate
by SurveyMonkey