

# Exponent

## Introduction

This case study of Exponent is based on a February 2022 survey of Rapid7 Managed Detection and Response (MDR) Services & Solutions customers by TechValidate, a 3rd-party research service.



“The impact Rapid7’s Managed Detection and Response service has had on our overall organization’s security program is the ability to provide 24x7 coverage allowing visibility across the environment. ”

“Without Rapid7 MDR, our team wouldn’t be able to sleep.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Rapid7 Managed Detection and Response (MDR) Services & Solutions:

- They decided to adopt a managed detection and response solution because:
  - They didn’t have a large enough team to do it in-house
  - They didn’t have the right technology
  - They didn’t have the resources/budget to do it in-house
  - They needed expert support and guidance
- Prior to implementing Rapid7 MDR, they had approximately 3 dedicated FTEs as part of their organization’s in-house cybersecurity team.

## Use Case

- The criteria most important in their decision to select Rapid7 MDR was:
  - Team augmentation
  - Investigation capabilities
  - Proactive threat hunting
  - Correlation and triage of alerts
  - Threat intelligence
  - Visibility and reporting

## Results

- The aspects of Rapid7 MDR most impactful to their organizations’ security success were:
  - 24 x 7 x 365 SOC team
  - Access to the XDR technology the MDR SOC uses
  - Partnering with a Rapid7 Security Advisor
  - Ability to pivot to engage Rapid7 in Incident Response if breached
  - Proactive threat hunting
  - Complements other Rapid7 Insight solutions
- They said “Our detection and response program has greatly improved since partnering with Rapid7 MDR.”
- How they rate the following capabilities based on experience with Rapid7 MDR:
  - SOC Expertise: Excellent
  - Technology: Very Good
  - Threat detection: Excellent
  - Incident Response: Very Good
  - Reporting: Very Good
  - Customer Advisor Guidance: Excellent
- Since we’ve implemented Rapid7 MDR, our team has:
  - Improved their coverage outside the 5x8 work week
  - Have improved our overall security posture
  - Have been able to engage more with the business

### Company Profile

Company:  
**Exponent**

Company Size:  
**Medium Enterprise**

Industry:  
**Professional Services**

### About Rapid7 Managed Detection and Response (MDR) Services & Solutions

Rapid7 is advancing security to accelerate innovation. Learn how the MDR service provides round-the-clock expert monitoring to defend against threats and stop attackers in their tracks at [rapid7.com/mdr](https://rapid7.com/mdr).

Learn More:

[Rapid7](#)