RAPID7 INSIGHTIDR CASE STUDY

Rapid7 InsightIDR Case Study: Alfa Travel, Ltd

Introduction

This case study of Alfa Travel. Ltd. is based on an October 2021 survey of Rapid7 InsightIDR customers by TechValidate, a 3rd-party research service.

"Without InsightIDR we would have little visibility into security across the infrastructure. We're a team of 3 (including me as Head) and don't have the resources for an in-house SOC or fully managed solution. InsightIDR provides us alerts to anything untoward whereas we would have been clueless before."

Challenges

The business challenges experienced before evaluating and ultimately selecting InsightIDR:

- Lacking SOC efficiency around detection and response
- Steep learning curve for new employees to get up to speed with security tools
- Lots of jumping between different tools; leveraging multiple tools to look at different security telemetry
- Dealing with many blind spots across our environment
- Challenged to satisfy compliance and regulatory requirements around log retention and monitoring

Use Case

The key features and functionalities of Rapid7 InsightIDR that the surveyed company uses:

Company Profile

Company: Alfa Travel. Ltd.

Company Size: **Medium Enterprise**

Industry: Hospitality

About Rapid7 InsightIDR

Rapid7 is advancing security to accelerate innovation. Learn how our Insight Platform delivers shared visibility, analytics, and automation at www.rapid7.com.

- Curated Threat Intelligence and Detections
- Centralized Log Management
- Investigations and Incident Response
- **Threat Hunting**
- Deception Technology

This organization leverages InsightIDR as both their SIEM and XDR.

Outcomes realized by leveraging the Rapid7 Insight Agent with InsightIDR:

Accelerated detection of targeted or compromised assets

Results

The surveyed company achieved the following results with InsightIDR:

- Confirmed that InsightIDR provided superior time to value, compared to similar tools used in the past.
- Since they started using InsightIDR, they said that Threat detection and response is greatly improved.

The surveyed company agreed that InsightIDR helped them to:

- Level up and advance security program
- Spend more time on training and advancing security skills
- Spend more time on innovative work / special projects
- Greatly improve team efficiency
- Reduce team burnout
- Improve work-life balance

Since adopting InsightDR, they stated that they were able to reduce:

- Team time to address an incident by 50% or more
- Mean time to respond (MTTR) by 50% or more
- Mean time to resolution or containment (MTTC) by 50% or more
- Employee downtime as a result of incidents by 25-50%
- Occurrence of false positives by 25-50%

Source: Daniel Frear, Head of IT, Alfa Travel. Ltd.

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