RAPID7 INSIGHTIDR CASE STUDY

Rapid7 InsightIDR Case Study: Meduit | Driving Revenue Cycle Performance

Introduction

This case study of Meduit | Driving Revenue Cycle Performance is based on a March 2022 survey of Rapid7 InsightIDR customers by TechValidate, a 3rd-party research service.

> "Rapid7 provides great support and the integration of products has made it easy to grow via acquisitions very well."

Challenges

The business challenges experienced before evaluating and ultimately selecting Rapid7 InsightIDR:

- Lacking SOC efficiency around detection and response
- Lots of jumping between different tools; leveraging multiple tools to look at different security telemetry
- Dealing with many blind spots across our environment
- Challenged to satisfy compliance and regulatory requirements around log retention and monitoring

Use Case

The key features and functionalities of Rapid7 InsightIDR that the surveyed company uses:

- User Behavior Analytics (UBA)
- Curated Threat Intelligence and Detections
- Endpoint Detection and Response (EDR)
- Network Traffic Analysis (NTA)
- Centralized Log Management
- Compliance Reporting
- Investigations and Incident Response
- Threat Hunting
- File Integrity Monitoring (FIM)

This organization leverages Rapid7 InsightIDR as both their SIEM and XDR.

They have deployed the Rapid7 Insight Agent across 76% – 99% of the assets in their environment. Outcomes realized by leveraging the Insight Agent with InsightIDR:

- Improved endpoint visibility
- Accelerated detection of targeted or compromised assets
- Accelerated time to contain threats on the endpoint

Company Profile

Company:
Meduit | Driving Revenue Cycle Performance

Company Size:
Medium Enterprise

Industry:
Healthcare

About Rapid7 InsightIDR

Rapid7 is advancing security to accelerate innovation. Learn how our Insight Platform delivers shared visibility, analytics, and automation at www.rapid7.com.

Learn More:

Rapid7

Results

The surveyed company achieved the following results with Rapid7 InsightIDR:

- Confirmed that InsightIDR provided superior time to value, compared to similar tools used in the past.
- Since they started using InsightIDR, they said that Threat detection and response has improved.

The surveyed company agreed that Rapid7 InsightIDR helped them to:

- Level up and advance security program
- Spend more time on training and advancing security skills
- Spend more time on innovative work / special projects
- Greatly improve team efficiency
- Reduce team burnout
- Improve work-life balance

Since adopting Rapid7 InsightIDR, they stated that they were able to reduce:

- Team time to address an incident by 50% or more
- Mean time to respond (MTTR) by 25-50%
- Mean time to resolution or containment (MTTC) by 50% or more
- Employee downtime as a result of incidents by 50% or more
- Occurrence of false positives by 25-50%