

J. Knipper And Company

Introduction

This case study of J. Knipper and Company is based on a June 2022 survey of Rapid7 Managed Detection and Response (MDR) Services & Solutions customers by TechValidate, a 3rd-party research service.

“We migrated from Artic Wolf over to Rapid7 and the amount of noise that we were facing from false positives dropped considerably. We were able to bring on some new threat sources and focus on time on real investigations.”

“Without Rapid7 MDR, our team wouldn’t have the visibility it now has into our threat stack.”

Challenges

- They decided to adopt a managed detection and response solution:
 - Because they had no existing D&R Program
- MDR solutions they used previously to Rapid7 MDR:
 - Arctic Wolf MDR
- Confirmed that prior to implementing Rapid7 MDR, approximately 4 dedicated FTEs were part of their organization’s in-house cybersecurity team.

Company Profile

Company:
J. Knipper and Company

Company Size:
Medium Enterprise

Industry:
Healthcare

Use Case

- The criteria that was most important in their decision to select Rapid7 MDR:
 - Team augmentation
 - Investigation capabilities
 - Containment/Incident response
 - Proactive threat hunting
 - Threat intelligence
 - Visibility and reporting
 - Cybersecurity expertise

About Rapid7 Managed Detection and Response (MDR) Services & Solutions

Rapid7 is advancing security to accelerate innovation. Learn how the MDR service provides round-the-clock expert monitoring to defend against threats and stop attackers in their tracks at rapid7.com/mdr.

Learn More:

[!\[\]\(3342c215b2a8b663596a81468d5dc314_img.jpg\) Rapid7](#)

Results

- Aspects of Rapid7 MDR most impactful to their organizations’ security success:
 - 24 × 7 × 365 SOC team
 - Automated attack containment provided by MDR Active Response
 - Ability to pivot to engage Rapid7 in Incident Response if breached
- They said “Our detection and response program has greatly improved since partnering with Rapid7 MDR.”
- How they rate the following capabilities based on experience with Rapid7 MDR:
 - SOC Expertise: Very Good
 - Technology: Very Good
 - Threat detection: Very Good
 - Incident Response: Very Good
 - Reporting: Good
 - Customer Advisor Guidance: Very Good
- Since we’ve implemented Rapid7 MDR, our team has:
 - Spent less time doing investigations
 - Improved their Mean Time To Respond (MTTR)
 - Received less false positives
 - Had more time to focus on other security initiatives