

Rapid7 InsightIDR Case Study: Carlton One Engagement

Introduction

This case study of Carlton One Engagement is based on a March 2022 survey of Rapid7 InsightIDR customers by TechValidate, a 3rd-party research service.



“InsightIDR provided value to us on Day-1. We didn’t have to write long lists of rules or tweak hundreds of settings in order to get security alerts from our operating environment. Better still, the signal-to-noise ratio of the alerts is great; little-to-no false positives.”

Challenges

The business challenges experienced before evaluating and ultimately selecting Rapid7 InsightIDR:

- Lacking SOC efficiency around detection and response
- Other tools required too much tweaking to get meaningful information from my environment

Use Case

The key features and functionalities of Rapid7 InsightIDR that the surveyed company uses:

- User Behavior Analytics (UBA)
- Endpoint Detection and Response (EDR)
- Cloud Monitoring and Detections
- Centralized Log Management
- Investigations and Incident Response
- File Integrity Monitoring (FIM)

This organization leverages InsightIDR as both their SIEM and XDR.

They have deployed the Rapid7 Insight Agent across 100% of their assets in their environment. Outcomes realized by leveraging the Insight Agent with InsightIDR:

- Improved endpoint visibility
- Accelerated detection of targeted or compromised assets

Results

The surveyed company achieved the following results with Rapid7 InsightIDR:

- Confirmed that InsightIDR provided superior time to value, compared to similar tools used in the past.
- Since they started using InsightIDR, they said that Threat detection and response has improved.

The surveyed company agreed InsightIDR helped them to:

- Level up and advance security program
- Spend more time on training and advancing security skills

Since adopting InsightIDR, they stated that they were able to reduce:

- Team time to address an incident by 25-50%
- Mean time to respond (MTTR) by 25-50%
- Mean time to resolution or containment (MTTC) by 10-25%
- Employee downtime as a result of incidents by 10-25%
- Occurrence of false positives by 25-50%

Company Profile

Company:
Carlton One Engagement

Company Size:
Large Enterprise

Industry:
Automotive & Transport

About Rapid7 InsightIDR

Rapid7 is advancing security to accelerate innovation. Learn how our Insight Platform delivers shared visibility, analytics, and automation at www.rapid7.com.

Learn More:

[Rapid7](#)