

Rapid7 InsightIDR Case Study: Pioneer Telephone Cooperative, Inc

Introduction

This case study of Pioneer Telephone Cooperative, Inc is based on a March 2022 survey of Rapid7 InsightIDR customers by TechValidate, a 3rd-party research service.

Challenges

The business challenges experienced before evaluating and ultimately selecting Rapid7 InsightIDR:

- Difficulty identifying cyber security threats on endpoints
- Lots of jumping between different tools; leveraging multiple tools to look at different security telemetry
- Dealing with many blind spots across our environment

Use Case

The key features and functionalities of Rapid7 InsightIDR that the surveyed company uses:

- User Behavior Analytics (UBA)
- Curated Threat Intelligence and Detections
- Endpoint Detection and Response (EDR)
- Cloud Monitoring and Detections
- Centralized Log Management
- Investigations and Incident Response
- Threat Hunting

This organization leverages Rapid7 InsightIDR as both their SIEM and XDR solution.

They have deployed the Rapid7 Insight Agent across 76% – 99% of the assets in their environment. Outcomes realized by leveraging the Rapid7 Insight Agent with InsightIDR:

- Improved endpoint visibility

Results

The surveyed company achieved the following results with Rapid7 InsightIDR:

- Confirmed that Have not used a similar tool in the past, compared to similar tools used in the past.
- Since they started using InsightIDR, they said that Threat detection and response is greatly improved.

The surveyed company agreed that Rapid7 InsightIDR helped them to:

- Level up and advance security program
- Spend more time on training and advancing security skills
- Greatly improve team efficiency

Since adopting Rapid7 InsightIDR, they stated that they were able to reduce:

- Team time to address an incident by 25-50%
- Mean time to respond (MTTR) by 25-50%
- Mean time to resolution or containment (MTTC) by 25-50%
- Employee downtime as a result of incidents by 25-50%
- Occurrence of false positives by 25-50%

Company Profile

Company:
Pioneer Telephone Cooperative, Inc

Company Size:
Medium Enterprise

Industry:
Telecommunications Services

About Rapid7 InsightIDR

Rapid7 is advancing security to accelerate innovation. Learn how our Insight Platform delivers shared visibility, analytics, and automation at www.rapid7.com.

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