RAPID7 INSIGHTIDR CASE STUDY

Rapid7 InsightIDR Case Study: Balcombe Grammar School

Introduction

This case study of Balcombe Grammar School is based on a March 2022 survey of Rapid7 InsightIDR customers by TechValidate, a 3rd-party research service.

> "InsightIDR has vastly improved our threat detection and response as it provides meaningful and actionable alerts."

Challenges

The business challenges experienced before evaluating and ultimately selecting InsightIDR:

- Too many false positive alerts from current detection tools; too much noise
- Difficulty identifying cyber security threats on endpoints
- Steep learning curve for new employees to get up to speed with security tools
- Lots of jumping between different tools; leveraging multiple tools to look at different security telemetry
- Dealing with many blind spots across our environment
- Challenged to satisfy compliance and regulatory requirements around log retention and monitoring

Use Case

The key features and functionalities of InsightIDR that the surveyed company uses:

- User Behavior Analytics (UBA)
- Endpoint Detection and Response (EDR)
- Centralized Log Management

This organization leverages Rapid7 InsightIDR as both their SIEM and XDR.

They have deployed the Rapid7 Insight Agent across over 50% of the assets in their environment. Outcomes realized by leveraging the Rapid7 Insight Agent with InsightIDR:

- Improved endpoint visibility
- Accelerated detection of targeted or compromised assets

Results

The surveyed organization achieved the following results with Rapid7 InsightIDR:

- Confirmed that InsightIDR provided superior time to value, compared to similar tools used in the past.
- Since they started using InsightIDR, they said that Threat detection and response has improved.

The surveyed company agreed that Rapid7 InsightIDR helped them to:

- Level up and advance security program
- Spend more time on innovative work / special projects

Since adopting Rapid7 InsightIDR, they stated that they were able to reduce:

- Team time to address an incident by 25-50%
- Mean time to respond (MTTR) by 50% or more
- Occurrence of false positives by 10-25%

Organization Profile

Organization:
Balcombe Grammar School

Industry:
Educational Institution

About Rapid7 InsightIDR

Rapid7 is advancing security to accelerate innovation. Learn how our Insight Platform delivers shared visibility, analytics, and automation at www.rapid7.com.

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