RAPID7 INSIGHTIDR CASE STUDY

Rapid7 InsightIDR Case Study: Hospital Oncologico Dr. Isaac Gonzalez Martinez

Introduction

This case study of Hospital Oncologico Dr. Isaac Gonzalez Martinez is based on an October 2021 survey of InsightIDR customers by TechValidate, a 3rd-party research service.

> "Unifying many systems into InsightIDR had help us greatly lower the time of investigations and threat hunting, as well help us as a healthcare provider monitor and meet many security criteria by HIPAA."

Challenges

The business challenges that led the profiled company to evaluate and ultimately select InsightIDR:

- Steep learning curve for new employees to get up to speed with security tools
- Lots of jumping between different tools; leveraging multiple tools to look at different security telemetry
- Dealing with many blind spots across our environment

Company Profile

Company:
Hospital Oncologico Dr. Isaac Gonzalez Martinez

Company Size:
Medium Enterprise

Industry:
Healthcare

Use Case

The key features and functionalities of InsightIDR that the surveyed company uses:

- User Behavior Analytics (UBA)
- Network Traffic Analysis (NTA)
- Cloud Monitoring and Detections
- Centralized Log Management
- Investigations and Incident Response
- Threat Hunting

Outcomes realized by leveraging the Insight Agent with InsightIDR:

- Improved endpoint visibility
- Accelerated detection of targeted or compromised assets

About Rapid7 InsightIDR

Rapid7 is advancing security to accelerate innovation. Learn how our Insight Platform delivers shared visibility, analytics, and automation at www.rapid7.com.

Learn More:

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Results

The surveyed company achieved the following results with InsightIDR:

- Confirmed that InsightIDR provided superior time to value, compared to similar tools used in the past.
- Since they started using InsightIDR, they said that Threat detection and response is greatly improved.

The surveyed company agreed that InsightIDR helped them to:

- Level up and advance security program
- Spend more time on training and advancing security skills
- Spend more time on innovative work / special projects
- Greatly improve team efficiency
- Reduce team burnout
- Improve work-life balance

Since adopting InsightDR, they stated that they were able to reduce:

- Team time to address an incident by 50% or more
- Mean time to respond (MTTR) by 25-50%
- Mean time to resolution or containment (MTTC) by 25-50%
- Employee downtime as a result of incidents by 10-25%
- Occurrence of false positives by 50% or more