RAPID7 INSIGHTIDR CASE STUDY

# Rapid7 InsightIDR Case Study: Medium **Enterprise Non Profit Company**

#### Introduction

This case study of a medium enterprise non-profit company is based on an October 2021 survey of InsightIDR customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

## Challenges

The business challenges experienced before evaluating and ultimately selecting InsightIDR:

- Difficulty identifying cyber security threats on endpoints
- Lacking SOC efficiency around detection and response
- Lots of jumping between different tools; leveraging multiple tools to look at different security telemetry
- Dealing with many blind spots across our environment

#### **Use Case**

The key features and functionalities of InsightIDR that the surveyed company uses:

- Centralized Log Management
- Investigations and Incident Response
- **Threat Hunting**

### Results

The surveyed company achieved the following results with InsightIDR:

- Confirmed that InsightIDR provided superior time to value, compared to similar tools used in the past.
- Since they started using InsightIDR, they said that Threat detection and response has improved.

The surveyed company agreed that InsightIDR helped them to:

- Level up and advance their security program
- Greatly improve team efficiency
- Reduce team burnout

Since adopting InsightDR, they stated that they were able to reduce:

- Team time to address an incident by 10-25%
- Mean time to respond (MTTR) by 10-25%
  - Occurrence of false positives by 10-25%

#### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size: Medium Enterprise

Industry: Non-profit

#### About Rapid7 InsightIDR

Rapid7 is advancing security to accelerate innovation. Learn how our Insight Platform delivers shared visibility, analytics, and automation at www.rapid7.com.

Learn More:

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Source: TechValidate survey of a Medium Enterprise Non Profit Company

Research by

**TechValidate**