RAPID7 INSIGHTIDR CASE STUDY

# Rapid7 InsightIDR Case Study: Educational Institution

## Introduction

This case study of a educational institution is based on an October 2021 survey of Rapid7 InsightIDR customers by TechValidate, a 3rd-party research service. The profiled organization asked to have their name blinded to protect their confidentiality.

"Rapid7 InsightIDR has made it much easier to identify issues in our environment that we did not know existed."

## Challenges

The business challenges experienced before evaluating and ultimately selecting Rapid7 InsightIDR:

- Difficulty identifying cyber security threats on endpoints
- Lacking SOC efficiency around detection and response
- Steep learning curve for new employees to get up to speed with security tools
- Lots of jumping between different tools; leveraging multiple tools to look at different security telemetry

## **Use Case**

The key features and functionalities of Rapid7 InsightIDR that the surveyed organization uses:

- Endpoint Detection and Response (EDR)
- **Cloud Monitoring and Detections**
- Investigations and Incident Response

## **Organization Profile**

The organization featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Industry: **Educational Institution** 

### About Rapid7 InsightIDR

Rapid7 is advancing security to accelerate

This organization leverages InsightIDR as both their SIEM and XDR.

# **Results**

The surveyed organization achieved the following results with Rapid7 InsightIDR:

- Confirmed that InsightIDR provided superior time to value compared to similar tools used in the past.
- Since they started using InsightIDR, they said that Threat detection and response is greatly improved.

The surveyed company agreed that Rapid7 InsightIDR helped them to:

- Level up and advance their security program
- Greatly improve team efficiency
- Reduce team burnout
- Improve employee retention

Since adopting Rapid7 InsightIDR, they stated that they were able to reduce:

- Team time to address an incident by 50% or more
- Mean time to respond (MTTR) by 50% or more
- Mean time to resolution or containment (MTTC) by 50% or more
- Employee downtime as a result of incidents by 25-50%
- Occurrence of false positives by 25-50%

Source: TechValidate survey of a Educational Institution

Research by

**TechValidate** 

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