

# SMB Computer Services Company finds On Demand Migration to be a “great value for a quality product”

## Introduction

This case study of a small business computer services company is based on a May 2019 survey of Quest On Demand Migration customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



### Most beneficial feature:

“Direct migration instead of export/download/import of PST files. Able to migrate specific mailboxes instead of “all or nothing.”

### Tenant migration advice to a peer?

“Test and test again before live migration.”

### Recommends On Demand Migration because:

“Great value for a quality product.”

## Challenges

The business challenges that this computer services company used to evaluate and ultimately select Quest On Demand Migration:

- Evaluated/used the following solutions prior to selecting Quest On Demand Migration:
  - Microsoft native tools
- Solved organizational challenges with Quest On Demand Migration because it:
  - Provided an easy to use solution
  - Migrated tenants while keeping users productive
  - Securely migrated O365 directories, mailboxes, and shared data

## Use Case

The key features and functionalities of Quest On Demand Migration that this company uses:

- Has a tenant to tenant migration scenario for Quest On Demand Migration.
- Chose Quest On Demand Migration for the following reasons:
  - It is the best fit for tenant-to-tenant migration
  - They have confidence that it will deliver an on-time, minimal impact migration

## Results

They achieved the following results with Quest On Demand Migration:

- Estimates that they executed on their migration project more than 2X faster using Quest On Demand Migration.
- On-Demand Migration simplified their migration process.
- On-Demand Migration helped them achieve a successful tenant migration.

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Small Business**

Industry:  
**Computer Services**

### About Quest On Demand Migration

Quest solutions for platform management let you simplify and automate a wide range of administrative functions for Active Directory®, Exchange, Lync®, SharePoint®, Office 365™ and more. Deliver the capabilities users need while freeing your staff to focus on innovation.

Learn More:

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