

## Large Enterprise Professional Services Company

### Introduction

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This case study of a large enterprise professional services company is based on a June 2021 survey of Prevalent customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

### Challenges

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Their primary vendor risk assessment pain points were:

- Complex, manual assessment processes (e.g., using spreadsheets)

### Use Case

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Currently assessing their vendors for the following:

- Cybersecurity

### Results

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Prevalent is critical on the following vendor lifecycle stages:

- Sourcing and selection of vendors
- Intake and vendor onboarding
- Scoring inherent risks
- Assessing vendors and remediating risks
- Continuously monitoring for vendor cybersecurity, reputational and financial risks
- Managing ongoing vendor performance and SLAs
- Offboarding and termination of vendors

Agrees with Prevalent's abilities and results:

- Prevalent allows us to do our job more effectively
- Prevalent's vendor risk assessment process is invaluable to our group
- Prevalent reduced the time and complexity required to perform vendor risk assessments
- Prevalent provides the inherent risk visibility they need to focus on specific areas of their vendors' risks
- Prevalent provides the real-time cybersecurity, reputational and financial intelligence they need
- Prevalent provides the inherent risk visibility they need to focus on specific areas of their vendors' risks
- Prevalent provides a programmatic process to offboard vendors that reduces risk

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Large Enterprise**

Industry:  
**Professional Services**

### About Prevalent

Prevalent is helping global organizations manage and monitor the security threats and risks associated with third and fourth-party vendors.

**Learn More:**

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