## To what extent have these 2019 product releases positively impacted your business in Latin America?

|                                    | Extremely Positive Impact | Somewhat<br>Positive Impact | No<br>Impact | Somewhat<br>Negative Impact | Extremely Negative Impact |
|------------------------------------|---------------------------|-----------------------------|--------------|-----------------------------|---------------------------|
| Market Maps                        |                           |                             |              |                             |                           |
|                                    | 60%                       | 0%                          | 40%          | 0%                          | 0%                        |
| Emerging Spaces                    |                           |                             |              |                             |                           |
|                                    | 50%                       | 25%                         | 25%          | 0%                          | 0%                        |
| Personalized<br>Dashboards         | 16%                       | 67%                         | 17%          | 0%                          | 0%                        |
| Company<br>Competitor<br>Landscape | 25%                       | 75%                         | 0%           | 0%                          | 0%                        |
| Mobile and<br>Meeting Intel        | 33%                       | 67%                         | 0%           | 0%                          | 0%                        |

Source: TechValidate survey of 10 users of PitchBook. Sample comprised of organizations located in Argentina, Colombia, and Mexico.





