A Director of Enablement at a large enterprise telecommunications equipment company would be very likely to recommend People.ai for this reason:

" People.ai provides great data on sales activity. The Account Plan, Whitespace, and Relationship Maps are incredibly valuable. Coupled with engagement scoring, it is fantastic. The People.ai team that supports us is beyond great!

Source: Director of Enablement, Large Enterprise Telecommunications Equipment Company

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✔ Validated   Published: **Sep. 15, 2023**   TVID: **718-486-4C4**

Based on a response of 9 to the question "On a scale of 0-10, how likely would you be to recommend People.ai?"