

SAP Success Factors customer, First Supply, fills training gap with OpenSesame

Introduction

This case study of First Supply is based on a November 2016 survey of OpenSesame customers by TechValidate, a 3rd-party research service.



“OpenSesame saves me time finding and administering courses for my learners.”

“It’s made relevant content easy to find and administer. Plus, being able to request and preview courses is really helpful.”

“OpenSesame saves my company money in delivering and administering training courses for our learners.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select OpenSesame:

- Major organizational learning and development challenge:
 - Building a learning culture

Use Case

The key features and functionalities of OpenSesame that the surveyed company uses:

- Uses the following learning management system (LMS):
 - SAP Success Factors
- Primary reasons for purchasing OpenSesame:
 - It integrated with their current LMS
 - The catalog had the courses they were looking for
 - The catalog had high-quality courses
 - The breadth of the catalog satisfies the broad needs of their company
- Main categories / courses used from OpenSesame:
 - Leadership and business skill
 - Health and safety

Results

The surveyed company achieved the following results with OpenSesame:

- Has seen the following benefits since using OpenSesame:
 - Can find the right training courses
 - Gained access to a broad spectrum of training courses their company needed
- Rates the following OpenSesame features compared to other companies delivering course content:
 - Breadth and quality of courses: best in class when compared to
 - Affordability: best in class when compared to
 - Customer service: best in class when compared to
 - Ease of administering courses: best in class when compared to
 - Integration with their LMS: best in class when compared to

Company Profile

Company:
First Supply

Company Size:
Medium Enterprise

Industry:
Retail

About OpenSesame

Leading organizations depend on OpenSesame to train millions of employees. An entirely new and better way—easier, more economical, with less risk—to access the best on--demand training. With thousands of business, safety, technology, and compliance courses, OpenSesame helps train organizations of any size.

Learn More:

 [OpenSesame](#)