

# Oomnitza Helps Small Business Retail Company Solve Employee Offboarding Challenges and Save Time with a Rapid ROI

## Introduction

This case study of a small business retail company is based on a September 2022 survey of Oomnitza customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“Like any asset tool, it’s only as good as the data you put in to it, but the single pane of glass for all technology asset information we get with Oomnitza ETM is a timesaver for many areas of the business.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Oomnitza:

- Before using Oomnitza's ETM Platform they had a:
  - Lack of complete visibility/inventory into technology assets (endpoints, SaaS/on-premises applications, infrastructure, cloud)
  - Time-consuming, manual processes for managing technology assets across their entire lifecycle
  - Inefficient, manual and error-prone tasks to complete regulatory, industry and vendor audits
  - Inability to effectively manage employee onboarding and offboarding in an automated, secure and compliant manner
- Before they were using Oomnitza, they were using:
  - Spreadsheets
  - Freshworks
- Before Oomnitza, they had trouble offboarding employees because of:
  - Timely and complete reclamation of all endpoints and accessories
  - Revocation of access to systems, SaaS and cloud resources (SSO and non-SSO managed)
  - Reassignment and reuse of software licenses and cloud resources
  - Document execution, attestation and audit proof for reclamation, legal hold, data retention, asset disposal, etc.

## Environment

- The number of On-premises applications in use in their organization is between 51-100.
- They have between 2,001 and 5,000 technology assets including endpoints (laptops, mobile devices, IoT), infrastructure (servers, storage, cloud instances), network devices, SaaS/on-premises software licenses, and accessories managed with Oomnitza.

## Results

The surveyed company achieved the following results with Oomnitza:

- To deploy and start benefiting from Oomnitza took 3 to 6 months
- The business process improvement they have seen since using Oomnitza are:
  - Hardware reclamation, cost savings and refresh forecasting accuracy
  - Ability to identify and mitigate security and compliance gaps
- The number of audits that have been improved since using Oomnitza 2 or less
- They have achieved a cost savings of up to 10% from managing their technology assets with Oomnitza
- The time saved managing their technology assets with Oomnitza is up to 40 hours per month (1/4 FTE)

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Small Business**

Industry:  
**Retail**

### About Oomnitza

Oomnitza offers the industry’s most versatile Enterprise Technology Management platform that delivers critical business process automation for IT. Our SaaS solution, featuring agentless integrations, best practices, and low-code workflows, enables enterprises to quickly achieve operational, security, and financial efficiency by leveraging their existing endpoint, application, network infrastructure, and cloud infrastructure systems. We help some of the most well-known and innovative companies to optimize resources, mitigate cyber risk, expedite audits and fortify digital experience.

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