

Medium Enterprise Financial Services Company

Introduction

This case study of a medium enterprise financial services company is based on an October 2023 survey of Oneneck customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

“Firewall traffic analysis and alerting.”

“OneNeck is good at helping us with the “care and feeding” of our firewalls. Our account rep Todd Mertz is also great.”

“Would recommend 9/10 times. The only reason I wouldn’t is if the person is wanting to go with AlertLogic, which I do not recommend.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Oneneck:

- Security posture assessment and prioritized roadmap development: Neither
- Experienced Cybersecurity solution(s) implementation: Important
- Expert 24x7 support for high-priority security incidents: Extremely Important
- Broad portfolio of complimentary solutions and services: Neither
- Trusted partnerships for niche security services: Neither

Use Case

The key features and functionalities of Oneneck that the surveyed company uses:

- The following are relevant to protecting our environment from outside attacks:
 - Annual security posture assessment and risk review
 - Penetration testing (external, cloud, wireless, social engineering/phishing, physical)
 - Boundary Control
 - Security Awareness Training
 - Following a security framework (such as CIS, NIST 800-171, or ISO 27001)
 - Secure identity and access
 - Security analytics and threat intelligence
 - Endpoint Protection with Next Gen AV
 - Incident response plan
 - Tabletop exercises
- The following are relevant to protecting our environment from insider attacks:
 - Annual security posture assessment and risk review
 - Penetration testing (Internal, cloud, wireless, social engineering/phishing, physical)
 - Security Awareness Training
 - Following a security framework (such as CIS, NIST 800-171, or ISO 27001)
 - Privileged Access Management (PAM)
 - Data Loss Preventions (DLP)
 - Data Classification
 - Infrastructure log monitoring with Managed Detection and Response (MDR)
 - Micro simulations to test efficacy of security controls

Results

The surveyed company achieved the following results with Oneneck:

- They chose OneNeck as the provider of your security services and solutions because:
 - Value-added partnership beyond just security services

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Medium Enterprise

Industry:
Financial Services

About Oneneck

OneNeck IT Solutions LLC, a wholly-owned subsidiary of TDS, Inc., employs 450 people throughout the U.S. The company offers multi-cloud solutions, combined with managed services, professional IT services, hardware, and local connectivity via top-tier data centers in Arizona, Colorado, Iowa, Minnesota, Oregon, and Wisconsin. OneNeck’s team of technology professionals deliver secure, modern platforms and applications for organizations embracing data-driven transformation and secure end-to-end solutions.

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