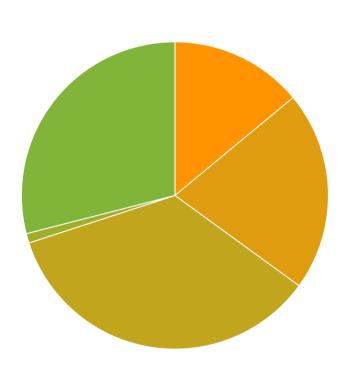
Of the following categories of data solutions, which do you think is the most valuable to your business?



- Predictive capabilities (Examples: preventative maintenance, predict wait times etc): 14%
- Location-based intelligence (Examples: parking identification, toll validation, geofencing): 21%
- Optimization / Workflow intelligence (Examples: routine optimization to accommodate changes in weather, traffic, fuel taxes and other criteria): 35%
- Social Networking / Gamification (Examples: driver scorecard, "Yelp"-like app for drivers): 1%
- Trucking Data Platform as a Service (Example: ability to consolidate my diverse data for analytics and BI): 29%

Source: TechValidate survey of 212 users of Omnitracs



