## Case Study: C.R. England, Inc.

## Introduction

This case study of C.R. England, Inc. is based on a January 2016 survey of Omnitracs Hours of Service customers by TechValidate, a 3rd-party research service.

## Challenges

- Chose Omnitracs over other Hours of Service providers for the following reasons:
- Their user-friendly products
- Their reputation / industry leadership
- The driver performance capabilities
- The vehicle performance capabilities
- Main motivations for adopting an Hours of Service application:
- Driver safety
- Concerns about audits / falsified logs
- Reducing driver paperwork
- Reducing back office paperwork / administrative expenses
- Driver satisfaction
- Reducing non-compliance fines


## Use Case

- Strongly agrees that Omnitracs Hours of Service has had a positive impact on driver safety.


## Results

- Saves > 15 minutes of paperwork time each day per driver with Omnitracs Hours of Service.
- Of the drivers who have previously used paper logs and now use e-logs, $>75 \%$ of them prefer the new method.
- $\quad>75 \%$ of their drivers feel Electronic Logging Devices make their jobs easier.
- Strongly agrees that Omnitracs Hours of Service has had a positive Return on Investment for their company.

