

Bolt Supply House

Introduction

This case study of Bolt Supply House is based on a March 2020 survey of O.C. Tanner customers by TechValidate, a 3rd-party research service.



“Employees look forward to achieving work milestones and being recognized for them. The program has been an additional selling point when trying to recruit new people.”

“Service Recognition Program was perceived much more positively and presented professionally.”

Challenges

Business challenges that led the profiled company to evaluate and ultimately select O.C. Tanner:

- Challenges faced that led them to purchase O.C. Tanner solutions:
 - Losing great employees (retention)
 - A desire to consolidate recognition programs
 - Needing to replace or create a recognition program

Use Case

Key features and functionalities of O.C. Tanner that the surveyed company uses:

- O.C. Tanner products/services they use:
 - Service Awards (Yearbook™)
 - Performance Recognition (Victories™)

Results

The surveyed company achieved the following results with O.C. Tanner:

- Outcomes realized as a result of using O.C. Tanner solutions:
 - Employees feel that their work is meaningful and having a stronger connection to their company’s mission or purpose
 - Employees stay with their organization longer
 - Employees’ contributions and successes being celebrated
- O.C. Tanner capabilities compared to competitors:
 - Transparent pricing: better
 - Total cost of ownership: significantly better
 - Ease-of-use: significantly better
 - Customer service: significantly better
 - Technology: significantly better
 - Award selection: best in class
 - Custom awards: best in class
 - Flexible program design: best in class
- Saw a return on their initial investment with their O.C. Tanner solution in within 6 months.
- They strongly agree O.C. Tanner helps their organization accomplish and appreciate great work.

Company Profile

Company:
Bolt Supply House

Company Size:
Medium Enterprise

Industry:
Industrial Manufacturing

About O.C. Tanner

O.C. Tanner helps organizations inspire and appreciate great work. Thousands of clients globally use our cloud-based technology, tools, and awards to provide meaningful recognition for their employees. Learn more at www.octanner.com.

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