

Lork Tech

Introduction

This case study of LorkTech is based on a February 2017 survey of MultiTech Systems customers by TechValidate, a 3rd-party research service.



“MultiTech is always responsive to my needs.”

“With MultiTech, we were able to shorten our concept to market cycle of a LoRa concept product, from a predicted 6 months to just a few weeks with the help of their team. I am very happy to be working with MultiTech Systems, their products, and their team. ”

Challenges

- Decided to work with MultiTech for the following reasons:
 - Responsiveness to their needs
 - Ease to collaborate with
 - Leader in LoRa based systems, and recommended by partner companies (Verizon).
- Considered the following companies before choosing MultiTech:
 - Craddle Point
 - Sierra Wireless
- Rates the importance of the following factors in regards to its influence in deciding to purchase a MultiTech product:
 - MultiTech’s trustworthy products: extremely important
 - MultiTech’s quality service: extremely important
 - MultiTech’s Certifications: extremely important

Use Case

- Uses the following products:
 - Gateways, routers or modems
 - Embedded M2M modems
 - Developer tools
- Has been a customer of MultiTech for less than one year.

Results

- Experienced the following benefits from working with MultiTech:
 - Unrivaled product quality
 - Responsive expertise
 - Access to innovative and cutting edge technology
- Strongly agrees that MultiTech’s reputation for keeping business connected to assets through innovativeness with technology was a critical factor in choosing MultiTech.

Company Profile

Company:
LorkTech

Company Size:
Small Business

Industry:
Telecommunications Services

About MultiTech Systems

MultiTech designs, develops and manufactures communications equipment for the industrial Internet of Things – connecting physical assets to business processes to deliver enhanced value.

Learn More:

[Multi-Tech Systems, Inc.](#)