What were the primary drivers in your search for a vehicle program provider?

Driver	Percentage
Experienced a lawsuit	3%
Failed an IRS audit	0%
Had a large number of vehicle accident claims	2%
Looking to create a fair and accurate program	74%
Looking to improve operational efficiency	56%
Looking to increase visibility into field activity	16%
Looking to reduce costs	43%
Realized we weren't IRS-compliant	9%
Seeking an integrated mobile platform	13%
Other	9%

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