

# Large Enterprise Health Care Company

## Introduction

This case study of a large enterprise health care company is based on a September 2017 survey of Motus customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“Motus has made it visible that most were not following our policy.”

“Motus has uncovered cost savings for my business.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Motus:

- Primary drivers in their search for a vehicle program provider:
  - Wanted to increase visibility into field activity
  - Wanted to reduce costs
  - Wanted an integrated mobile platform
- Purchased Motus over other vendors for the following reasons:
  - Ease of use
  - Technology
- Realized the following benefit by partnering with Motus:
  - Improved efficiency

### Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:  
**Large Enterprise**

Industry:  
**Health Care**

## Use Case

The key features and functionalities of Motus that the surveyed company uses:

- Administered a custom cents-per-mile program before partnering with Motus.
- Currently uses the following tool for CRM:
  - Concur

### About Motus

For companies with mobile workers that drive more than 5,000 business miles per year, Motus is the most accurate vehicle management and reimbursement platform available. Through its sophisticated configuration engine that incorporates real-time data across hundreds of variables, Motus drives significant reductions in cost, ensures compliance and reimburses employees exactly what they deserve.

**Learn More:**

[↗ Motus, LLC](#)

## Results

The surveyed company achieved the following result with Motus:

- Reduced their vehicle program costs by 10-20% with Motus.