

Case Study: Global 500 Health Care Company

Introduction

This case study of a Global 500 health care company is based on a November 2015 survey of Motus customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“Motus has helped reduce the operational impact by 30% for our sales force. We were able to use the funding towards other items within the sales force.”

Challenges

- Primary reasons for using a vehicle program provider:
 - To create a fair and accurate program
 - To improve operational efficiency
 - To increase visibility into field activity
 - To reduce costs

Use Case

- Uses the following mobile workforce management solution in addition to Motus:
 - SAP

Results

- Has realized the following benefits by partnering with Motus:
 - Improved efficiency
 - Increased IRS compliance
 - Increased visibility into employee activity
 - Achieved more accurate mileage reporting
 - Achieved more accurate chargeback and/or reimbursement calculations
 - Reduced liability
- Realized a return on their investment in Motus in 3 – 4 months.
- Reduced their vehicle program costs by 20-30% with Motus.
- Increased the productivity of their mobile employees by > 50% with Motus.
- Used the cost savings from Motus to invest in other areas of the business.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Global 500

Industry:
Health Care

About Motus

For companies with mobile workers that drive more than 5,000 business miles per year, Motus is the most accurate vehicle management and reimbursement platform available. Through its sophisticated configuration engine that incorporates real-time data across hundreds of variables, Motus drives significant reductions in cost, ensures compliance and reimburses employees exactly what they deserve.

Learn More:

[Motus, LLC](#)