

Case Study: Large Enterprise Professional Services Company

Introduction

This case study of a large enterprise professional services company is based on a November 2015 survey of Motus customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.



“Motus significantly reduced over-reporting of mileage and enabled our managers to see the actual stores drivers were visiting.”

Challenges

- Main reason for using a vehicle program provider:
 - Were looking to reduce costs

Use Case

- Top reasons for selecting Motus over other vendors:
 - The cost
 - Its ease of use
 - Its reporting capabilities
 - The technology
- Uses the following mobile workforce management solutions in addition to Motus:
 - ADP
 - Concur
 - Oracle

Results

- Has realized the following benefits by partnering with Motus:
 - Improved efficiency
 - Increased IRS compliance
 - Increased visibility into employee activity
 - Achieved more accurate mileage reporting
 - Reduced liability
 - Reduced vehicle program costs
- Realized a return on their investment in Motus in 3 – 4 months.
- Reduced their vehicle program costs by 20-30% with Motus.
- Used the cost savings from Motus to minimize lay-offs.

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Large Enterprise

Industry:
Professional Services

About Motus

For companies with mobile workers that drive more than 5,000 business miles per year, Motus is the most accurate vehicle management and reimbursement platform available. Through its sophisticated configuration engine that incorporates real-time data across hundreds of variables, Motus drives significant reductions in cost, ensures compliance and reimburses employees exactly what they deserve.

Learn More:

[Motus, LLC](#)