



# SPBS improves productivity and reduces vehicle program costs by more than 40% with Motus

## Introduction

This case study of SPBS, Inc. is based on a June 2018 survey of Motus customers by TechValidate, a 3rd-party research service.

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Motus:

- Inaccurate reporting
- Staying compliant with labor laws
- Visibility into vehicle program expenses
- Staying compliant with IRS requirements
- Time being wasted on administrative tasks

## Use Case

The key features and functionalities of Motus that the surveyed company uses:

- Accurate reimbursement/chargeback calculations
- Automated mileage tracking

Uses Motus in the following ways in their day to day:

- Determine fair and accurate mileage reimbursement
- Track field activity

## Results

The surveyed company achieved the following results with Motus:

- Created a fair and accurate business vehicle program
- Generated cost savings without adding to the workload of their employees
- Mitigated IRS audit risk
- Improved compliance with labor laws
- Reduced liability
- Improved efficiency by saving employees time
- Reports that their mobile employees reduced the time spent on administrative tasks by 1-10 hours since using Motus
- Reports that their vehicle program administrators reduced time spent on their program by 15-20 hours per month since using Motus
- Reports that Motus reduces vehicle program costs for companies by an average of 41%-50%
- Reports that they achieved a return on their investment in Motus within 1-6 months

### Company Profile

Company:  
**SPBS, Inc.**

Company Size:  
**Small Business**

Industry:  
**Health Care**

### About Motus

Motus is the definitive leader in mileage reimbursement and driver management technologies for businesses with mobile workers and fleets of all sizes. Only Motus leverages deep insights captured across the world’s largest retained pool of drivers to calculate personalized and compliant vehicle reimbursements, keep drivers productive and safe, and ultimately maximize returns and minimize risk for all aspects of the mobile workforce. Motus data expertise also underpins the annual Internal Revenue Service (IRS) business mileage standard, the amount an individual can deduct for business vehicle expenses.

### Learn More:

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