

# Ellwood Group, Inc

## Introduction

This case study of Ellwood Group, Inc is based on a November 2018 survey of Mimecast customers by TechValidate, a 3rd-party research service.

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Mimecast:

- The biggest challenge they solved by deploying Mimecast was to achieve delivered better access to information.

## Use Case

The key features and functionalities of Mimecast that the surveyed company uses:

- EDiscovery features or workflows important to improving legal process:
  - Legal holds
  - Self-service search for legal teams
  - Redaction
- Regulations are affecting their retention and archive policies:
  - HIPAA
  - DFARS/FAR, NIST 800-171
- The retention that best fits their organizational requirements is 7 years.

## Results

The surveyed company achieved the following results with Mimecast:

- Has saved <10 man-hours per month by enabling self-service access to end-users and legal/compliance teams, since deploying Mimecast Cloud Archive.
- Using Mimecast Cloud Archive, they estimate their Return on Investment (ROI) was/is <12 months.
- The biggest advantage over on-premises solutions has been eliminating storage costs.
- Confirmed that workforce productivity has improved 0 – 25% since deploying Mimecast Cloud Archive.
- They would be willing to be a reference for Mimecast.

### Company Profile

Company:  
**Ellwood Group, Inc**

Company Size:  
**Medium Enterprise**

Industry:  
**Industrial Manufacturing**

### About Mimecast

Mimecast is a cybersecurity provider that helps thousands of organizations worldwide make email safer, restore trust and bolster cyber resilience. Mimecast's expanded cloud suite enables organizations to implement a comprehensive cyber resilience strategy. From email and web security, awareness training, data protection, to uptime assurance and more, Mimecast helps organizations stand strong in the face of cyberattacks, human error and technical failure.

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