State and Local Government

What are your organization's top-of-mind concerns since the pandemic?
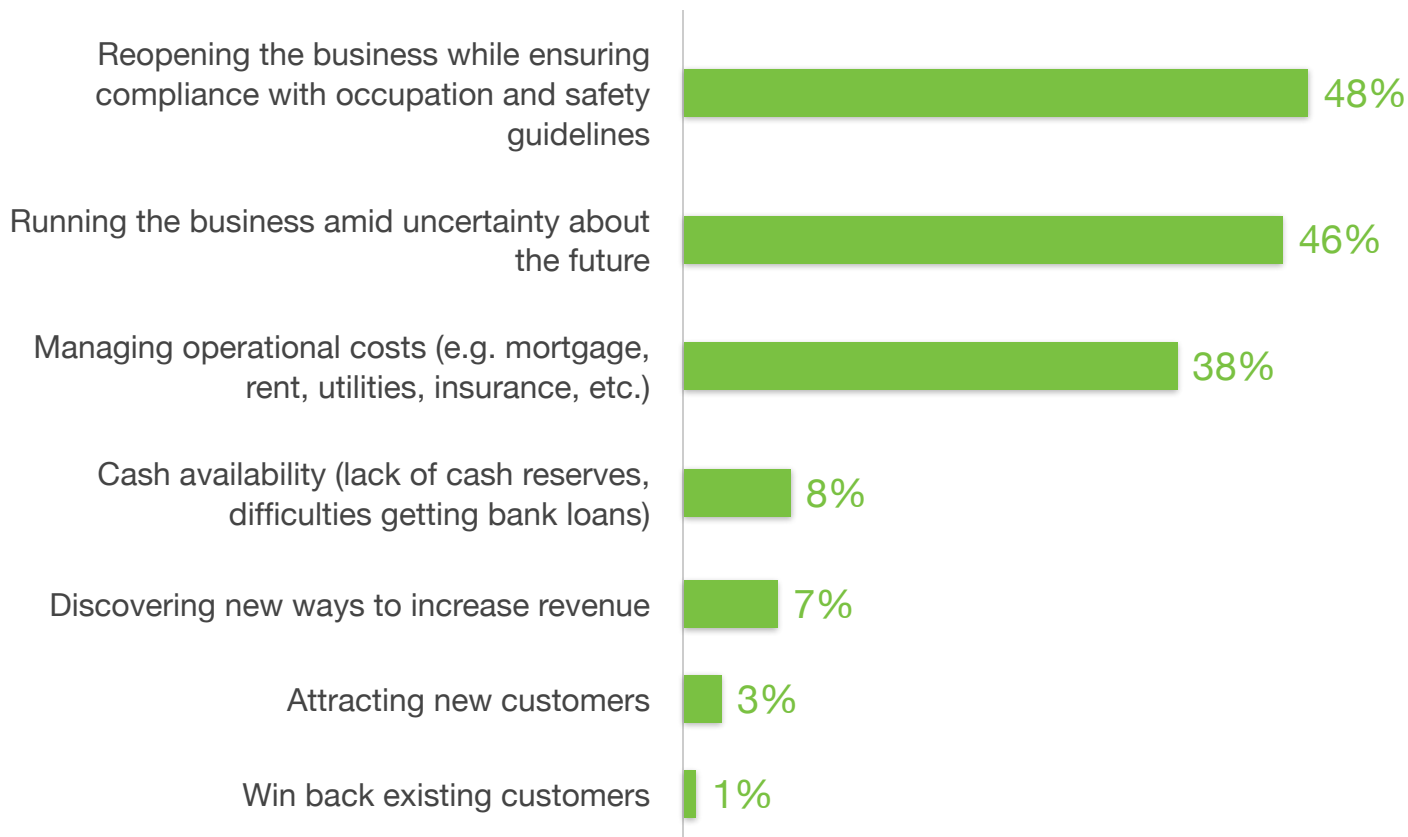
Concern	
Reopening the business while ensuring compliance with occupation and safety guidelines	48%
Running the business amid uncertainty about the future	46%
Managing operational costs (e.g. mortgage, rent, utilities, insurance, etc.)	38%
Cash availability (lack of cash reserves, difficulties getting bank loans)	8%
Discovering new ways to increase revenue	7%
Attracting new customers	3%
Win back existing customers	1%

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