

HEXAGON MANUFACTURING INTELLIGENCE CASE STUDY

# Small Business Industrial Manufacturing Company

## Introduction

This case study of a small business industrial manufacturing company is based on a June 2017 survey of Hexagon Manufacturing Intelligence customers by TechValidate, a 3rd-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

"We are now able to acquire customers in the medical field that we would not have had if it was not for the CMM and PC-DMIS software."

"We could not inspect the parts thoroughly and accurately enough to attract new customers."

#### Challenges

The business challenges that led the profiled company to evaluate and ultimately select Hexagon Manufacturing Intelligence:

The company could not inspect the parts thoroughly and accurately enough to attract new customers.

## Use Case

While PC-DMIS was the companies first choice, they also evaluated at Zeiss-Calypso.

The key features and functionalities of PC-DMIS that made the company choose Hexagon Manufacturing Intelligence was due to the common software environment for multiple hardware systems.

#### **Company Profile**

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size: **Small Business** 

Industry: Industrial Manufacturing

#### Results

The surveyed company achieved the following results with Hexagon Manufacturing Intelligence:

- Found it easy to learn PC-DMIS compared to similar products.
- Finds that a simplified user interface for the Inspector has enabled them to reduce the amount of time dedicated to the creation of measurement routines.
- Has increased the productivity of their inspection planning by >40%.
- Had an estimated payback (ROI) of 1 year for their measurement solution utilizing PC-DMIS.

#### About Hexagon Manufacturing Intelligence

Hexagon Manufacturing Intelligence helps industrial manufacturers develop the disruptive technologies of today and the life-changing products of tomorrow.

Learn More:

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Source: TechValidate survey of a Small Business Industrial Manufacturing Company

Research by

**TechValidate** 



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