

## LexisNexis® Case Study: Large Law Firm

“LexisNexis® content allows us to assess and access information nationwide that is accurate, thereby helping us provide services for our clients outside of our immediate geographical area. Whether it’s a verdict and settlement information or lower state court decisions, we can tap into resources that allow us to provide real value to our clients.”

### Challenges

- Challenges their practice faces today:
  - Need to reduce costs
  - Need to deliver greater value to clients
  - Need to expand into new lines of business for growth
- Challenges solved with LexisNexis®:
  - **Need to obtain trusted and timely legal research content**
  - Need to deliver greater value to clients
  - Need to have research tools that are simple to understand and easy to use
  - Need to have tools that mine critical data and deliver powerful analytics
  - Need to enable a more efficient use of staff and resources

#### About LexisNexis® content and technology solutions

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

#### Learn More:

[LexisNexis](#)

### Use Case

- Subscribed to LexisNexis® for the following reasons:
  - Access one comprehensive tool to efficiently research and prepare cases
  - **Gain access to trusted and authoritative legal information**
  - Enable a more efficient use of staff and resources
  - Deliver greater value to clients
- Tasks a litigator needs to perform using LexisNexis®:
  - Assess case value
  - Gain insight to inform case strategy
  - Conduct comprehensive legal research
  - Reduce expenses

### Results

- Rates the following LexisNexis® capabilities:
  - Efficiency tools: extremely valuable
  - **Comprehensive, trusted and timely content: extremely valuable**
  - Analysis of search results to guide research: extremely valuable
  - Innovative features, like interactive Q&A features, that help focus research: extremely valuable
  - Analysis of search results to guide case strategy: very valuable
  - tools to support data-driven decision-making: very valuable
  - Representation of data in visuals or graphs to aid analysis: valuable
- Believes LexisNexis® provides a high ROI