

# Lexis Advance Case Study: Large Law Firm

## Challenges

- Solved the following challenges with Lexis Advance:
  - Need for comprehensive & relevant results
  - Need for greater search efficiency
  - Need for increased breadth and strength of content
  - Need to control research costs
  - Need for mobility to access research on a tablet or smartphone

## Use Case

- Has 51 to 99 attorneys.
- Chose Lexis Advance over the following competitors:
  - WestlawNext®
  - WestlawClassic®
  - Bloomberg Law®
- Practices the following areas of law most frequently:
  - Insurance

## Results

- Rated Lexis Advance in terms of how critical it is:
  - Their personal practice: extremely critical
  - Their organization: highly critical
- Ranked the following Lexis Advance capabilities as compared to the competition:
  - Ease of use: much better
  - Efficiency of search: much better
  - Relevance of results: much better
  - Breadth & strength of content: much better
  - Innovative features: much better
- Increased productivity by at least 50% using Lexis Advance

Source: TechValidate Survey of an Attorney from a Large Law Firm

✓ Validated Published: Jul. 10, 2013 TVID: C3A-E4A-4F1

#### About Lexis Advance®

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

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