

Lexis Advance Case Study: 6-10 Attorney Firm (Gen. Practice, Real Estate, Trusts/Estates)

“Lexis Advance works simply like Google, and I like the snap shoot feature to see cases, versus statutes. I like that with a click of the mouse I can get to the table of content of the text I’m using. I also like the ease of printing!!”

Challenges

- Solved the following challenges with Lexis Advance:
 - Need for comprehensive & relevant results
 - Need for greater search efficiency
 - Need for mobility – to access research on a tablet or smartphone

Use Case

- Has 6 to 10 attorneys.
- Chose Lexis Advance over the following competitors:
 - WestlawNext®
 - WestlawClassic®
- Practices the following types of law most frequently:
 - General Practice
 - Real Estate
 - Trust/estate

Results

- Rated Lexis Advance in terms of how critical it is:
 - Their personal practice: highly critical
- Ranked the following Lexis Advance capabilities as compared to the competition:
 - Ease of use: much better
 - Efficiency of search: better
 - Relevance of results: better
 - Breadth & strength of content: better
 - Innovative features: much better
- Increased productivity by at least 10% using Lexis Advance

About Lexis Advance®

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

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