

## Shepard's Case Study: Am Law 100 Firm

“Shepard's is often the quickest and least expensive way for me to (1) determine whether my adversary has properly summarized controlling law or avoided contrary authority; and (2) find the most recent and most persuasive cases on point.”

“I routinely Shepardize the cases cited by my adversaries in a brief or motion to identify contrary precedent and flaws in their arguments.”

### Challenges

- Solves the following challenges with Shepard's:
  - Knowing that authorities are still good law
  - Improving productivity by streamlining & expediting research
  - Finding additional authority to bolster arguments
  - Reducing research costs

### Use Case

- Am Law 100 firm with 200 or more attorneys
- Uses Shepard's in the following ways:
  - To ensure that cases & authorities are still good law
  - To help formulate stronger arguments
  - To find more sources to clarify the law & support cases
  - To save time on research and validation

### Results

- Shepard's is differentiated from other citators in the following ways:
  - Speed and performance in finding authorities relevant to research
  - Trust and reliability
  - Ease of use
- Feels that the value of Shepard's to their research provides a high ROI.
- Highly dependent on Shepard's to validate and research cases.

#### About Shepard's

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

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