

LexisNexis® Case Study: Large Law Firm

“LexisNexis® has enabled us to increase our efficiency without hiring additional staff while delivering persuasive, high quality legal pleadings and memoranda.”

Challenges

- Challenges their practice faces today:
 - Need to reduce costs
 - Need to gain efficiencies
 - Need to manage the volume and complexity of information
 - Need to deliver greater value to clients
 - Need to acquire and retain clients
 - Need to expand into new lines of business for growth
- Challenges solved with LexisNexis®:
 - Need to obtain trusted and timely legal research content
 - Need to deliver greater value to clients
 - Need to have tools that mine critical data and deliver powerful analytics
 - Need to enable the more efficient use of staff and resources
 - Need to deliver successful case outcomes for my firm

About LexisNexis® content and technology solutions

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

Learn More:

[LexisNexis](#)

Use Case

- Subscribed to LexisNexis® for the following reasons:
 - Access one comprehensive tool to efficiently research and prepare cases
 - Access the most relevant legal content specific to my case facts
 - Gain access to trusted and authoritative legal information
 - Enable the more efficient use of staff and resources
 - Deliver greater value to clients
- Tasks a litigator needs to perform using LexisNexis®:
 - Assess case value
 - Gain insight to inform case strategy
 - Conduct comprehensive legal research
 - Draft, file and serve documents
 - Manage discovery requests

Results

- Rates the following LexisNexis® capabilities:
 - Efficiency tools: extremely valuable
 - Comprehensive, trusted and timely content: extremely valuable
 - Analysis of search results to guide research: extremely valuable
 - Innovative features, like interactive Q&A features, that help focus research: valuable
 - Analysis of search results to guide case strategy: valuable
 - Tools to support data-driven decision-making: very valuable
 - Representation of data in visuals or graphs to aid analysis: valuable
- Believes LexisNexis® provides a **high ROI**.