# Shepard's Case Study: General Counsel, Real Estate Company

> "Shepard's allows me to conclude that I have fulfilled my professional responsibility in fully researching a legal issue."

## Challenges

- Solves the following challenges with Shepard's:
  - Knowing that authorities are still good law
  - Finding additional authority to bolster arguments
  - Ensuring pertinent legal info isn't missing that could hurt cases
  - Avoiding costly mistakes

## Use Case

- Corporate legal department with one attorney
- Uses Shepard's in the following ways:
  - To ensure that cases & authorities are still good law
  - To find more sources to clarify the law & support cases
  - To save time on research and validation

## Results

- Shepard's is differentiated from other citators in the following ways:
  - Total history & treatment analysis including both positive and negative treatments
- Feels that the value of Shepard's to their research provides positive ROI.
- Extremely dependent on Shepard's to validate and research cases.

### About Shepard's

LexisNexis is a leading global provider of content and technology solutions that enable legal professionals to work in faster, easier and more effective ways, make informed decisions and achieve better business outcomes.

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Source: TechValidate Survey of a Real Estate Company

Research by **TechValidate** by SurveyMonkey

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